STATE UNIVERSITY SYSTEM OF FLORIDA BOARD OF GOVERNORS UF University Athletics Association, Inc. Athletic Improvements Project

Historical and Projected Debt Service Coverage

	Audited					Projected ^{1,2,3}				
	FY2015-16	FY2016-17	FY2017-18	FY2018-19	FY2019-20	FY2020-21	¹ FY2021-22	² FY2022-23	³ FY2023-24	FY2024-25
Operating Revenues										
Ticket Revenues ²	\$ 64,947,835	\$ 62,492,923	\$ 69,210,110	\$ 71,067,435	\$ 72,246,045	\$ 22,231,947	\$ 59,449,692	\$ 69,353,187	\$ 70,713,769	\$ 72,072,582
SEC and NCAA distributions ³	41,528,787	44,250,133	45,420,076	47,669,824	46,591,415	46,270,000	46,040,290	47,359,009	48,297,312	64,238,752
Royalties and sponsorships	20,663,251	19,712,941	19,414,042	21,362,635	24,202,943	14,451,074	19,828,727	21,626,128	22,061,231	22,499,826
Student fees	2,431,579	2,535,847	2,708,530	2,618,076	2,418,615	2,585,000	2,573,214	2,631,201	2,682,406	2,733,934
Direct state support ⁴	1,998,856	1,567,806	2,331,865	2,261,773	2,545,481	1,312,536	2,003,892	2,331,468	2,377,181	2,423,471
Camps	1,485,301	1,204,589	1,485,607	1,695,002	1,787,129	-	1,234,465	1,581,562	1,613,053	1,644,134
Other sports revenue	371,429	1,297,385	6,628,188	1,342,976	4,994,081	545,400	2,961,606	4,061,347	4,128,147	4,208,873
Other revenue	1,897,417	1,998,344	2,050,730	3,431,638	1,871,036	1,623,595	2,195,069	2,434,861	2,484,524	2,529,451
Total Operating Revenue	135,324,455	135,059,968	149,249,148	151,449,359	156,656,745	89,019,552	136,286,954	151,378,763	154,357,622	172,351,022
Operating Expenses										
Salaries, wages and benefits	49,912,720	54,742,847	56,127,339	59,862,204	63,008,061	56,923,950	58,132,880	59,911,359	61,718,218	63,538,996
Football transition expenses	-	-	14,458,350	-	-	-	-	-	-	-
Direct sports team expenses	27,866,778	28,233,801	29,666,514	32,239,385	26,178,404	19,539,964	27,171,614	28,036,033	28,888,224	29,715,281
Scholarships	14,164,218	14,185,365	14,508,308	14,663,676	13,687,766	14,849,792	14,378,981	14,808,272	15,239,812	15,675,673
Student-athlete support services	6,147,924	7,171,391	7,694,752	7,562,914	6,714,086	6,925,569	7,213,742	7,432,634	7,649,559	7,867,134
Administrative services	9,108,098	12,045,866	10,287,786	10,251,622	10,121,427	8,601,237	10,261,588	10,568,506	10,877,529	11,191,247
Facility maintenance and overhead	6,477,457	6,702,265	7,545,773	7,401,517	8,357,937	7,082,018	7,417,902	7,648,325	7,879,518	8,114,296
Camps	1,080,726	1,089,787	842,688	1,134,425	1,042,238		821,828	850,636	879,505	906,461
Total Operating Expenses	114,757,921	124,171,322	141,131,510	133,115,743	129,109,919	113,922,530	125,398,535	129,255,765	133,132,365	137,009,089
Operating Income (Loss)	\$ 20,566,534	\$ 10,888,646	\$ 8,117,638	\$ 18,333,616	\$ 27,546,826	\$ (24,902,978)	\$ 10,888,420	\$ 22,122,998	\$ 21,225,257	\$ 35,341,933
Capital contributions: Gator Boosters, Inc. and others ⁵	-	-	-	-	-	-	-	-	-	-
Investment income	500,000	500,000	500,000	500,000	500,000	650,000	500,000	500,000	500,000	500,000
Amount Available for Debt Service:	\$ 21,066,534	\$ 11,388,646	\$ 8,617,638	\$ 18,833,616	\$ 28,046,826	\$ (24,252,978)	\$ 11,388,420	\$ 22,622,998	\$ 21,725,257	\$ 35,841,933
Debt Service										
Existing Debt ⁶	5,904,193	7,135,658	7,142,861	8,946,483	10,051,147	8,221,242	9,539,511	9,581,526	9,749,726	9,836,658
Proposed Debt ⁷	-	-	-	-	-	726,667	1,391,941	1,357,442	1,313,346	1,269,813
Total Debt Service	5,904,193	7,135,658	7,142,861	8,946,483	10,051,147	8,947,909	10,931,452	10,938,968	11,063,072	11,106,471
Debt Service Coverage	3.57	1.60	1.21	2.11	2.79	(2.71) ⁸	1.04	2.07	1.96	3.23
Maximum Debt Service Coverage (occurs in 2025 @ \$11.08M)	-	-	-	-	-	(2.18)	1.03	2.04	1.96	3.23

Assumptions

1) FY20-21 estimated revenues and expenses based on budgeted and year-to-date performance projected through remainder of the year.

2) For FY22, UAA projected revenues and expenses represent a discount from normal operations (based on a 3-yr avg FY18-FY20) of 10% and 7%, respectively, in anticipation of further disruption from the pandemic. However, UAA anticipates being close to capacity for the '21 football season and, at this time, the UAA indicates 50% of season ticket holders have rolled their ticket-related contributions (for FY20) to the 2021 season, resulting in \$24M+ received already.

3) FY23 and beyond assume normal operations, with estimates based on 4-year average (excluding FY20-21), and assumes 2% growth in revenues, 3% growth in expenses. Projections reflect minimal growth in SEC & NCAA Distribution revenue until FY25, when increased television contracts push this revenue source up 33%.

4) Per Section 1006.71(2)(c) F.S., sales tax on ticket sales retained by the university to support women's athletics.

5) Gator Boosters Inc capital contributions represents gifts/donations for capital outlay. Annual contributions averaged \$9.6 million over the past 5 years. Gifts/donations cannot be pledged to repay debt service on the Debt, but would be available to fund other expenses. They are removed to demonstrate UAA financial capacity for debt repayment permissible sources and core operations.

6) Current debt service based on actual amortization and interest rates

7) Projected debt service, payments of principal & interest, \$50,000,000, 30 year term, assumed 2.5% interest rate.

8) Debt service will be covered by UAA reserves (cash & investments). This is anticipated for FY22 as well, should a deficit occur.