## University Athletic Association, Inc. Five Year Historical and Projected Debt Service Coverage

|   | Historical   |                    |              |                    |              | Projected          |              |                    |              |                 |
|---|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|-----------------|
| •   | FY 2005-06   | FY 2006-07         | FY 2007-08   | FY 2008-09         | FY 2009-10   | FY 2010-11         | FY 2011-12   | FY 2012-13         | FY 2013-14   | FY 2014-15      |
| Operating Revenues:                           |              |                    |              |                    |              |                    |              |                    |              |                 |
| Football \$                                   | 44,414,059   | \$ 49,625,829 \$   | 54,121,437   | \$ 61,345,356 \$   | 63,951,571   | \$ 63,624,267 \$   | 64,035,173   | \$ 67,585,815 \$   | 72,606,940   | \$ 79,386,438   |
| Men's basketball                              | 5,963,584    | 7,963,107          | 8,769,101    | 9,174,653          | 9,464,520    | 8,040,245          | 8,232,165    | 8,232,165          | 8,332,165    | 8,332,165       |
| Other sports                                  | 655,146      | 695,637            | 699,028      | 781,123            | 1,017,493    | 497,208            | 497,458      | 497,458            | 497,458      | 497,458         |
| Auxiliaries                                   | 11,609,096   | 15,703,451         | 13,351,788   | 8,389,740          | 4,279,326    | 3,620,700          | 4,070,700    | 4,070,700          | 4,070,700    | 4,070,700       |
| Camps   | 2,176,014    | 2,898,878          | 3,128,399    | 2,986,470          | 2,724,587    | 2,527,285          | 2,600,000    | 2,600,000          | 2,600,000    | 2,600,000       |
| Royalties and sponsorships                    | 4,897,295    | 6,059,262          | 5,968,901    | 12,017,200         | 16,512,787   | 16,252,674         | 16,583,224   | 16,933,224         | 17,173,224   | 17,330,224      |
| Other   | 2,431,431    | 4,476,153          | 3,872,665    | 4,150,531          | 4,037,816    | 3,483,600          | 3,487,604    | 3,612,518          | 3,743,637    | 3,881,268       |
| Student fees                                  | 2,501,292    | 2,570,113          | 2,578,306    | 2,524,419          | 2,507,391    | 2,505,250          | 2,505,250    | 2,505,250          | 2,505,250    | 2,505,250       |
| Total operating revenues                      | 74,647,917   | 89,992,430         | 92,489,625   | 101,369,492        | 104,495,491  | 100,551,229        | 102,011,574  | 106,037,130        | 111,529,374  | 118,603,503     |
| Operating Expenses:                           |              |                    |              |                    |              |                    |              |                    |              |                 |
| Football team expenses                        | 12,037,217   | 15,755,848         | 14,910,758   | 18,294,113         | 19,707,442   | 6,677,296          | 7,211,480    | 7,788,399          | 8,411,471    | 9,084,389       |
| Men's basketball team expenses                | 4,787,528    | 6,764,064          | 6,678,283    | 6,947,863          | 6,866,541    | 1,690,784          | 1,826,046    | 1,972,129          | 2,129,899    | 2,300,291       |
| Other sports team expenses                    | 10,144,190   | 12,339,851         | 11,761,299   | 12,517,599         | 13,555,225   | 6,320,070          | 6,825,675    | 7,371,731          | 7,961,469    | 8,598,384       |
| Scholarships                                  | 6,913,881    | 7,298,944          | 7,705,076    | 8,649,186          | 9,625,012    | 10,479,329         | 11,317,675   | 12,223,089         | 13,200,937   | 14,257,012      |
| Support services                              | 8,259,190    | 10,952,810         | 10,356,950   | 10,763,034         | 11,146,085   | 4,231,748          | 4,570,288    | 4,935,910          | 5,330,784    | 5,757,248       |
| General & administrative                      | 17,629,280   | 18,635,714         | 20,457,295   | 23,809,329         | 21,691,416   | 10,256,195         | 11,076,690   | 11,962,825         | 12,919,852   | 13,953,443      |
| Auxiliaries                                   | 4,413,983    | 4,147,597          | 4,831,730    | 3,748,645          | 3,034,628    | 2,886,429          | 3,117,344    | 3,365,594          | 3,633,704    | 3,923,263       |
| Salaries                                      |              |                    |              |                    |              | 35,694,573         | 38,550,139   | 41,634,151         | 44,964,883   | 48,562,074      |
| Camps   | 2,144,743    | 2,901,608          | 3,093,684    | 2,960,950          | 2,676,184    | 2,527,285          | 2,600,000    | 2,600,000          | 2,600,000    | 2,600,000       |
| Total operating expenses                      | 66,330,012   | 78,796,436         | 79,795,075   | 87,690,719         | 88,302,533   | 80,763,709         | 87,095,337   | 93,853,828         | 101,152,999  | 109,036,104     |
| Operating Income (loss)                       | 8,317,905    | 11,195,994         | 12,694,550   | 13,678,773         | 16,192,958   | 19,787,520         | 14,916,237   | 12,183,302         | 10,376,375   | 9,567,399       |
| Nonoperating Revenues (Expenses):             |              |                    |              |                    |              |                    |              |                    |              |                 |
| Investment income, net                        | 1,829,105    | 3,447,900          | 4,466,422    | 1,795,966          | 1,411,071    | 505,000            | 505,000      | 505,000            | 505,000      | 505,000         |
| Contribution to UFF                           | -            | (714,454)          | (116,378)    | (85,300)           | (78,715)     | <del>-</del>       | -            | =                  | -            | -               |
| Other nonoperating revenues                   | 1,454,066    | 1,685,957          | 1,852,881    | 1,831,343          | 1,903,510    | 1,840,462          | 1,953,360    | 2,024,638          | 2,167,402    | 2,422,696       |
| Net nonoperating revenues (expenses)          | 3,283,171    | 4,419,403          | 6,202,925    | 3,542,009          | 3,235,866    | 2,345,462          | 2,458,360    | 2,529,638          | 2,672,402    | 2,927,696       |
| Capital contributions                         | 3,646,120    | 8,631,358          | 10,338,828   | 3,312,259          | 3,588,562    | 3,500,000          | 3,500,000    | 3,500,000          | 3,500,000    | 3,500,000       |
| Amount Available for Debt Service \$          | 15,247,196   | \$ 24,246,755 \$   | 29,236,303   | \$ 20,533,041 \$   | 23,017,386   | \$ 25,632,982 \$   | 20,874,597   | \$ 18,212,940 \$   | 16,548,777   | \$ 15,995,095   |
| Debt Service (est. at 6% for 30 years for new | debt issue): |                    |              |                    |              |                    |              |                    |              |                 |
| Current Debt                                  | 1,495,000.00 | 765,000.00         | 735,000.00   | 3,610,000.00       | 5,890,000.00 | 3,070,000.00       | 3,055,000.00 | 3,245,000.00       | 3,335,000.00 | 2,555,000.00    |
|   | 2,583,111.00 | 2,961,858.00       | 2,937,858.00 | 2,825,197.00       | 2,709,450.00 | 2,717,410.00       | 2,549,329.00 | 2,371,167.00       | 2,367,785.00 | 2,376,338.00    |
| Proposed additional bond issue                |              |                    |              |                    |              |                    | 675,000.00   | 1,616,250.00       | 1,571,250.00 | 1,526,250.00    |
| \$  | 4,078,111.00 | \$ 3,726,858.00 \$ | 3,672,858.00 | \$ 6,435,197.00 \$ | 8,599,450.00 | \$ 5,787,410.00 \$ | 6,279,329.00 | \$ 7,232,417.00 \$ | 7,274,035.00 | \$ 6,457,588.00 |
| Debt Service Coverage                         | 3.74         | 6.51               | 7.96         | 3.19               | 2.68         | 4.43               | 3.32         | 2.52               | 2.28         | 2.48            |
| Note - Maximum Debt Service occurs in 2013    | 3-2014.      |                    |              |                    |              |                    |              |                    |              |                 |
| Maximum Debt Service Coverage                 |              |                    |              |                    |              | 3.52               | 2.87         | 2.50               | 2.28         | 2.20            |

## Assumptions:

Football ticket prices increase every two years for all levels No increase in basketball tickets

Conference revenues assumed flat

Modest increases in SEC TV contract revenues per agreement.

No increases in golf course revenues or concession rights and sponsorships 2010-11 rates used for sportshop revenues and licensing revenues 5% increase for all expenses except CI reserve and debt service