



**State University System
2022-2023 Linking Industry to Nursing Education (LINE) Fund
Proposal Form***

University:	University of West Florida
Healthcare Partner:	Santa Rosa Medical Center
Date Proposal Approved by University Board of Trustees:	10/3/2022
Amount Requested:	\$37,800
University Contact (name, title, phone, & email):	David Bellar, Dean Usha Kundu, MD College of Health, 850-474-2951, dbellar@uwf.edu
Please check the boxes below as appropriate:	<i>All boxes must be checked in order to be eligible to participate.</i>
Healthcare partner making contribution is located in and licensed to operate in Florida?	<input checked="" type="checkbox"/> Yes
Healthcare partner making contribution is a health care provider as defined in Section 768.38(2), Florida Statutes?	<input checked="" type="checkbox"/> Yes
Nursing programs met or exceeded a first time NCLEX passage rate of 70% for the prior year based on the 2022 Accountability Plan?	<input checked="" type="checkbox"/> Yes
The funds will be used for an eligible purpose per Section 1009.896, Florida Statutes?	<input checked="" type="checkbox"/> Yes

Background

The LINE Fund is intended to incentivize collaboration between nursing education programs and health care partners and to meet local, regional, and state workforce demand by recruiting faculty and clinical preceptors, increasing the capacity of high-quality nursing education programs, and increasing the number of nursing education program graduates who are prepared to enter the workforce. Subject to available funds, for every dollar contributed to an institution by a health care partner, the fund shall provide a dollar-for-dollar match to the participating institution for approved proposals.

*This form is subject to change pending the adoption of Regulation 8.008 – Nursing Education.

Funds may be used for student scholarships, recruitment of additional faculty, equipment, and simulation centers to advance high-quality nursing education programs throughout the state. Funds may not be used for the construction of new buildings. To participate, an institution must submit a timely and complete proposal to the Board of Governors for consideration.

Proposals must be submitted with a total of no more than three pages of narrative for the following sections. Proposals with more than three pages of narrative will be rejected.

Proposal Details

Provide detailed narrative for each section below.

I. Use of Funds - Describe in detail and with specificity how the institution plans to use the funds, including how the funds will be utilized to increase student enrollment and program completion.

Currently, a significant shortage of nurses exists in the State of Florida, and projections suggest that the deficit will continue to increase in size in the coming decade. In particular, the Florida panhandle is one of the areas with the most significant shortage. Geographically, the School of Nursing at the University of West Florida (UWF) is well positioned to address the need in the Florida Panhandle. The BSN program at UWF is well respected in the local and regional community and consistently produces graduates who pass the NCLEX on the first attempt. With this track record, an investment in growth and retention of the BSN program student population at UWF is highly likely to impact workforce needs in regional areas.

Currently, the on-campus Bachelor of Science in Nursing program at UWF graduates approximately 120 students per year who enter the workforce. However, the vast majority of these students will be employed within Escambia County. This limits the number of new nurses that are working in Santa Rosa County, an area of increasing population density and need.

The funds from this proposal will build a pipeline program for the traditional BSN program into Santa Rosa Medical Center. This 129-bed hospital serves Santa Rosa County but currently has limited engagement with the UWF Nursing programs. We will utilize the funds from this program to create an immersive clinical experience for Nursing students in their final semester at Santa Rosa Medical Center. Additionally, an enhanced preceptor engagement is planned to strengthen the preparedness of this new pipeline of students to enter into sustained employment with our partner.

To increase the engagement of Santa Rosa Medical Center with the traditional BSN program, one clinical cohort of 8 students will be assigned to complete their clinical rotations with our sponsor. The education of these new students will be supported using funds from this program. Specifically, we will utilize \$32,000 to provide stipends to these students to ensure that they have enough financial support to spend more time with our healthcare partner. Currently students in the program often have to work to meet their financial need. With additional support, these students will have opportunities to engage with Santa Rosa Medical Center to enhance their understanding of our partners' organizational culture and practices. They will also be able to

engage in additional training and experience developed in consultation with our partner to enhance their ability to be onboarded after graduation.

To ensure that these clinical students have the support to complete the BSN program and successfully onboard as nurses with our healthcare partner, we propose initiating a Funds to Finish (F2F) scholarship program along with the enhanced clinical experience. Targeting financial aid to students as a reward for their success is known to increase graduation rates, and students entering into clinicals have demonstrated their success by completing most of the BSN program. By funding scholarships for students who have completed all but the final clinical component of the BSN program, along with providing a stipend, it is anticipated that all financial barriers will be removed for the students as they approach graduation. It is planned that 8 senior clinical students will be recipients of these F2F scholarships. The students will each receive a scholarship of \$4,000 to cover tuition and fees during the period of their clinical experience. Total funds allocated for F2F scholarships are \$32,000. Additionally, we will use funds from this program to provide student with a fee waiver for the NCLEX examination. This will eliminate the final financial barrier to becoming a registered nurse.

In addition to investing in the students' ability to complete the program, these students will receive an enriched clinical experience with nearly all the clinical education at Santa Rosa Medical Center locations. Nurse preceptors are a critical component of the teaching of BSN students. However, there is currently an issue with Nurses leaving the profession due to burnout. At present, preceptors are not compensated for the additional time and effort to help train a BSN student. It is crucial at this time to avoid engaging in practices that might exacerbate the stress and burnout among existing nurses. Therefore, we propose to provide compensation for nurses who agree to serve as clinical students' preceptors at Santa Rosa Medical Center locations. By incentivizing these nurses, we can guarantee the BSN students have a clinical experience that enhances their preparation for practice. Also, this enhanced experience is planned to include more elements that will assist the students in having a realistic understanding of employment with our healthcare partner upon graduation and onboarding. To facilitate this experience, we propose to allocate \$10,000 to be distributed among all preceptors who engage with the identified group of 8 clinical students.

Costs:

- 1) \$32,000 to stipend for clinical cohort of 8 students
- 2) \$10,000 preceptor incentives for senior clinical students.
- 3) \$32,000 (\$4,000 per student) Funds to Finish Scholarships for senior students in clinicals
- 4) \$1,600 NCLEX examination waivers

Project Total: \$75,600

Santa Rosa Medical Center has agreed to fund \$37,800 of this project. We are requesting \$37,800 in matching funds from the Board of Governors in order to fully fund this project.

II. Onboarding & Retention of Graduates - Describe in detail and with specificity how the health care partner will onboard and retain graduates.

According to the Robert Wood Johnson Foundation, 17.5% of RN's leave their first job in the first year of employment. Healthcare organizations incur high costs due to nursing turnover. A

*This form is subject to change pending the adoption of Regulation 8.008 – Nursing Education.

2020 NSI National Health Care Retention and RN Staffing Report concluded that the average cost for turning over a bedside RN is just over \$44,000. Exit survey data from a recent study (Kurat-Thoma et al. 2017) suggested that only 40% of Nurses leaving employment felt they had a realistic understanding of their job before onboarding. Based upon this finding and other reports in the literature, it is evident that there is a critical period in the transition between nursing students and first-year nurses. The importance of onboarding is well understood in the Human Resource literature. According to the Society for Human Resource Management, 69% of employees are more likely to stay with an organization for three years if they have had a positive onboarding experience. Additionally, hospitals that have implemented preceptor and mentor programs in the first year of employment for new nurses have seen reductions in the turnover rate of nearly 20%.

Much research has focused on the transition period after employment has already begun. While this period does warrant attention, there is an opportunity to address preparation for the transition to employment earlier when students are near completion. We are proposing to work with our healthcare Partner to provide the start of onboarding during their clinical experiences in the Santa Rosa Medical Center, targeting the transition to employment before the students graduate. The experience will be facilitated by the incentivized preceptors and additional engagements with Santa Rosa Medical Center. The goal will be to provide students with a realistic understanding of the job they will have upon graduation, an understanding of the organizational culture and values, and immersive exposure to the day-to-day experiences of nurses at Santa Rosa Medical Center locations. We believe that through this enhanced clinical experience, students will be better equipped to handle the transition to nursing practice in the Santa Rosa Medical Center system and will be more likely to be retained through the critical window of early career employment.

III. Program Expansion - *Describe in detail and with specificity how the funds will expand the institution's nursing education programs to meet local, regional, or state workforce demands. If applicable, include advanced education nursing programs and how the funds will increase the number of faculty and clinical preceptors and planned efforts to utilize the clinical placement process established in Section 14.36, Florida Statutes.*

The funds for the program will be used to expand the UWF BSN program by addressing the end of the student lifecycle. Enhancing graduation rate will produce more RN's to fulfill the local workforce needs. Additionally, expanding the presence with clinical locations outside of Escambia county will attract new students from adjoining areas into the nursing programs. Over time this will help to enhance the number of students applying for the UWF BSN program, which is incredibly important in a time where nursing school applications are on the decline.

In summary, we will produce a greater number of BSN graduates through an increased graduation rate. The UWF BSN program has consistently produced very high NCLEX pass rates. Therefore, as the pipeline of new BSN students is strengthened, the educational preparation of the students will ensure that these retained students will pass the NCLEX and become an RN. Further, these students will be well prepared for a career in nursing to address workforce need overall and with our healthcare partner.