State of Florida, Board of Governors University of South Florida Projected Debt Service Coverage

| Projected Debt Service Co | overage for Student ' | Village Project |
|---------------------------|-----------------------|-----------------|
|---------------------------|-----------------------|-----------------|

| | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 |
|--|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Operating Revenue ¹ | | | | | | | | | | |
| Academic Rental Revenue | \$8,396,661 | \$14,781,524 | \$15,224,970 | \$15,681,719 | \$16,152,171 | \$16,636,736 | \$17,135,838 | \$17,649,913 | \$18,179,410 | \$18,724,793 |
| Summer Rental Revenue (10% of beds @\$2400) | | | | | | | | | | |
| Retail | \$176,938 | \$182,246 | \$187,713 | \$193,344 | \$199,145 | \$205,119 | \$211,273 | \$217,611 | \$224,139 | \$230,863 |
| Fees and Recovered Expenses | \$126,500 | \$216,500 | \$222,995 | \$229,685 | \$236,575 | \$243,673 | \$250,983 | \$258,512 | \$266,268 | \$274,256 |
| Dining Hall Rent | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 | \$300,000 |
| Total Revenues | \$9,000,099 | \$15,480,270 | \$15,935,678 | \$16,404,748 | \$16,887,891 | \$17,385,528 | \$17,898,094 | \$18,426,036 | \$18,969,817 | \$19,529,912 |
| Operating Expenses ¹ Resident Life/ Education Staff/ | | | | | | | | | | |
| Programming/ Support Marketing/ Leasing/ Billing/ Collections/ | \$1,378,850 | \$2,430,646 | \$2,503,565 | \$2,578,672 | \$2,656,032 | \$2,735,713 | \$2,817,784 | \$2,902,318 | \$2,989,387 | \$3,079,069 |
| Room Assignments | \$265,650 | \$468,290 | \$482,338 | \$496,808 | \$511,713 | \$527,064 | \$542,876 | \$559,162 | \$575,937 | \$593,215 |
| Utilities | \$679,305 | \$1,197,245 | \$1,233,162 | \$1,270,157 | \$1,308,262 | \$1,347,510 | \$1,387,935 | \$1,429,573 | \$1,472,460 | \$1,516,634 |
| Facilities Maintenance and Operations | \$1,168,836 | \$2,049,273 | \$2,110,751 | \$2,174,074 | \$2,239,296 | \$2,306,475 | \$2,375,669 | \$2,446,939 | \$2,520,347 | \$2,595,958 |
| Taxes & Insurance | \$20,450 | \$36,050 | \$37,132 | \$38,245 | \$39,393 | \$40,575 | \$41,792 | \$43,046 | \$44,337 | \$45,667 |
| Reserves | \$253,000 | \$445,990 | \$459,370 | \$473,151 | \$487,345 | \$501,966 | \$517,025 | \$532,535 | \$548,511 | \$564,967 |
| Total Operating Expenses | \$3,766,091 | \$6,627,494 | \$6,826,318 | \$7,031,107 | \$7,242,041 | \$7,459,303 | \$7,683,081 | \$7,913,573 | \$8,150,979 | \$8,395,510 |
| Net Operating Income | \$5,234,008 | \$8,852,776 | \$9,109,360 | \$9,373,641 | \$9,645,850 | \$9,926,225 | \$10,215,013 | \$10,512,463 | \$10,818,838 | \$11,134,402 |
| Debt Service | | | | | | | | | | |
| Debt Service ² | \$2,686,793 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 | \$6,217,973 |
| Debt Coverage Ratio | 1.95 | 1.42 | 1.47 | 1.51 | 1.55 | 1.60 | 1.64 | 1.69 | 1.74 | 1.79 |
| Amount Available after Debt Service | \$2,547,215 | \$2,634,803 | \$2,891,387 | \$3,155,668 | \$3,427,877 | \$3,708,252 | \$3,997,040 | \$4,294,490 | \$4,600,865 | \$4,916,429 |
| Preferred Equity | | | | | | | | | | |
| Equity Cost (Preferred Return of 7%) ³ | \$2,547,244 | \$2,634,804 | \$2,891,388 | \$3,077,056 | \$2,787,623 | \$2,787,623 | \$2,787,623 | \$2,787,623 | \$2,787,623 | \$2,787,623 |
| Equity Coverage Ratio | 1.00 | 1.00 | 1.00 | 1.03 | 1.23 | 1.33 | 1.43 | 1.54 | 1.65 | 1.76 |
| Total Debt and Equity Payments | \$5,234,037 | \$8,852,777 | \$9,109,361 | \$9,295,029 | \$9,005,596 | \$9,005,596 | \$9,005,596 | \$9,005,596 | \$9,005,596 | \$9,005,596 |
| Combined Debt and Equity Coverage | 1.00 | 1.00 | 1.00 | 1.01 | 1.07 | 1.10 | 1.13 | 1.17 | 1.20 | 1.24 |
| Excess Cash Flow | \$0 | \$0 | \$0 | \$78,612 | \$640,254 | \$920,629 | \$1,209,417 | \$1,506,867 | \$1,813,242 | \$2,128,806 |
| Excess Cash Flow Distribution ⁴ | | | | | | | | | | |
| USF Share of Remaining Cash Flow (40%) | \$0 | \$0 | \$0 | \$31,445 | \$256,102 | \$368,252 | \$483,767 | \$602,747 | \$725,297 | \$851,522 |
| Owner Share of Remaining Cash Flow (60%) | \$0 | \$0 | \$0 | \$47,167 | \$384,152 | \$552,377 | \$725,650 | \$904,120 | \$1,087,945 | \$1,277,284 |

¹Projections assume 3% annual increases in rental rates and expenses and 95% occupancy rate for Fall and Spring and 10% for Summer.
²Estimated based on an assumed interest rate of 5.25% and a 32-year repayment term with interest only payable in years 1 and 2.

³Estimated based on an assumed interest rate of 7.0% and a 35-year repayment term with interest only payable during years 1 through 10. ⁴USF receives 40% of the excess cash flow and the Owner 60% until the IRR hurdle of 11.50% is met, then distribution changes where USF receives 60% and the Owner 40%.