

FLORIDA **A&M** UNIVERSITY

FAU

FIU



FLORIDA
POLYTECH



New College
THE HONORS COLLEGE of Florida



UF




USF

University of
West Florida



Purchasing Philosophy


- Analyze available agreements
 - Utilize contracts that are the most competitive and of best value
 - Each University has unique needs
 - Purchasing Officers meet 2-3 times per year
 - Next meeting in April will include State Colleges
 - Communicate regularly through their list serve
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Collaborative Agreements


- Shared Services
 - Piggyback
 - State of Florida
 - Purchasing Cooperatives
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Shared Services 2007

Seven Contracts

- Computer Hardware and Peripherals: Since May 07, 6 Universities(FAMU, FGCU, FSU, NCF, UF, UNF) spent \$17.1 million with \$3.1 million in savings with an average discount of 19%
 - Eprocurement: Since March 09, 2 Universities(FSU, UF) spent \$3.1 million with \$1.5 million in savings
 - Executive Search Firms: Since March 11, 2 Universities(FIU, UF)spent \$918 thousand with \$218 thousand in savings using three vendors with discounts up to 38%
 - Lab Supplies: Since April 07, all Universities spent \$78 million with savings of \$24 million with discounts up to 40% and 5% savings on freight
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Shared Services 2007


- Book Binding: 2 Universities (FAU, USF) with a spend of \$208 thousand with savings of 10% or \$20 thousand
 - Relocation Services-Moves: Since May 07, all Universities except FAMU spent \$8.7 million with \$5.6 million in savings with discount rates from 60-72%
 - Microscopes: Since 2007, 4 Universities (FAU, FGCU, UNF, UWF) spent \$1.7 million with savings of \$110 thousand, 14 vendors with varying discount rates
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Shared Services 2013

5 additional contracts

- Data Recovery and Hosting: New agreement started in Oct 2013, only FSU is utilizing with spend of \$122 thousand with savings of \$94 thousand
- Learning Management System: Since August 12, 3 Universities(FGCU, UF, UNF) have spent \$640 thousand with \$57 thousand in savings

Shared Services 2013

- Academic Book Supplier: 7 Universities(FAMU, FGCU, FSU, NCF, UF, USF, UWF) with a spend of \$4,062,736 since 2010 with savings of \$836,687 Discount range 8-22% depending on spend value
 - Builders Risk: 6 Universities(FAU, FGCU, FIU, UCF, UF, UNF) with a spend of \$9.0 million and savings of \$1.3 million or 15%
 - Multi-Media Equipment: 5 Universities(FAMU, FGCU, FSU, UCF, UWF) with a spend of \$3.6 million and savings of \$398 thousand. 7 vendors with discount range of 3.6-19.18%.
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Higher Education

Collaborations Shared Services

- Data Storage System and data sharing for research and education: 2 Universities(UF and FSU) along with SSERCA new agreement in November, 2013 offers >50% savings with a spend of \$516,000, with savings of at least \$516,000.
- Networking Services: Since Florida Lambda Rail's(FLR) formation, all Universities except NCF have cumulative total savings approaching \$20 million for services including data transport, disaster recovery, and connectivity to advanced regional and national networks.
- Internet 2: FLR has saved the 10 Universities and allowed access to internet 2. UF saved \$800,000 and only spent \$472 thousand. Similar savings have been realized at other SUS institutions.

Higher Education

Collaboration Shared Services


- Purchase of Electronic journals, books and databases: Florida Virtual Campus group purchase for Universities and State Colleges saves 40-50% saving \$5 million annually
- Uborrow System: Makes 20 million books available for delivery within a few days to the Universities avoiding redundant purchases and expanding selection
- Library “Housekeeping” Systems: Eliminates needs for each University to procure systems. For example, saves FSU \$2.0 million annually

Additional Shared Services

- Collection Agencies: System wide contract for three different vendors reduced collection fee by 3-5%
- Building Codes Enforcement: UNF utilizes services from UF and NCF uses FSU building code services saving over a couple of hundred thousand dollars.



Future Shared Services

- Anti-Hazing Online Education Course-Best and Final Offers were presented this week
 - Promotional Items-ITN issued by end of March
 - Disaster Recovery-Negotiating with Vendors
 - Video Conferencing
 - Various Software: Microsoft, Citrix Balancers, SAS and SPSS Statistical analysis packages
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Future Shared Services

- Travel Services-Contract with Airlines
- Facilities Condition Data
- Eprocurement



Proposed Changes

- Allow the use of private purchasing consortiums
- Funding for e-procurement systems: \$2.4 million one time fixed price and \$1.6 million annual license fees
- Statewide website of all contracts
- Private/Public Partnership

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