

FLORIDA A&M UNIVERSITY
5% BOT RESERVE PROPOSED DISTRIBUTION

Proposed Facilities/Infrastructure Projects	
Campus Wide Water and Sewer Improvements	1,300,000
Campus Wide Electrical Distribution Upgrade	1,000,000
Roofing (Lee Hall, Pool Locker Room)	1,200,000
Lee Hall Improvements and Upgrade (A/V, Lighting, and Draperies)	100,000
Research Equipment Replacement (Research Buildings)	275,000
Steam Building Connections	175,000
Second Return Well (Chilled Water)	850,000
Building Boiler Replacements	350,000
Campus Wide Smart Classroom Upgrades	700,000
Fire Alarm System Upgrades	500,000
Steam Distribution Repairs	75,000
Total:	6,525,000
Research Infrastructure Enhancements	
Establish cutting edge research laboratories	1,000,000
Total	1,000,000
Student Services Support	
*Oracle Student Financial Planning Cloud Service Software	500,000
**Sales Force Customer Relation Management System	500,000
***Kognito Annual Licensing Cost	20,000
Update Telephones in Admissions and Financial Aid	20,000
Enrollment Management Software	95,000
Software and technology upgrades to enhance tracking of student progression	200,000
Total	1,335,000
Total	8,860,000

***Oracle Student Financial Planning Cloud Service: \$435,791 estimated**

- Increase responsible borrowing awareness
- Reduce Compliance and Audit risk
- Eliminate Reg and Leg update burden
- Impact retention goals
- Increase student success parameters impacting Florida performance metrics
- Automate 50-80% of current manually executed processes, saving time and increasing employee satisfaction while reducing errors, and improving services.

****Sales Force Customer Relation Management System: \$422,583**

This software application will allow increased interactions and communications with customer base to include Students, parents, alumni, and FAMU stakeholders. It can be used to automate and manage communications with customer base therefore reducing many manual process'. This will improve customer service and allow FAMU to recruit on a whole different level by leveraging technology.
<https://www.studyportals.com/blog/the-importance-of-customer-relationship-management-crm-systems-in-higher-education/>

*****KOGNITO Annual Licensing Cost: \$16,820**

Kognito offers the only commercially available solution that provides interactive, practice-based and evidence-based tools to rapidly and cost-effectively educate and mobilize the student community.