

The UF Online model

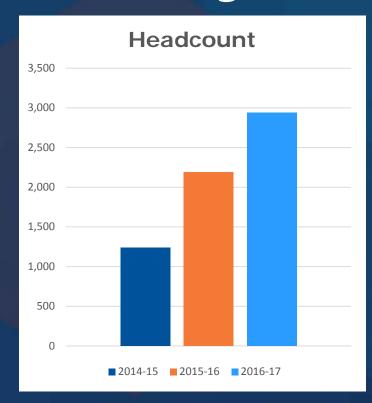
- Students learn from the same UF Faculty that teach on campus.
- Students earn the <u>same UF degree</u> that's regionally and nationally accredited.
- We apply the <u>same UF admissions</u> standards.
- UF students residential and online are supported with a rich student experience.

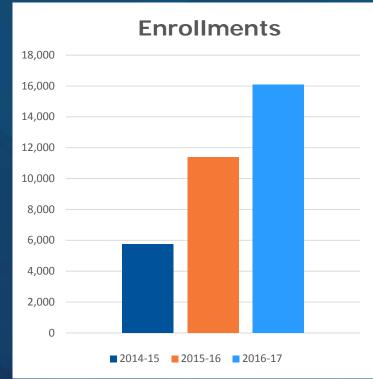
Plus

- A Dedicated Academic Advisor for each online student. All in their own virtual campus.
- Cutting edge courses + experiential learning programs
- Reduced tuition: 75% in state; market rate for out of state (\$500/SCH)
- Reduced fees: only 3 fees: Capital Improvement, Financial Aid, and Technology. No Distance Learning Fee. Students may customize further with the Optional Fee Package.



Steady UF Online Growth







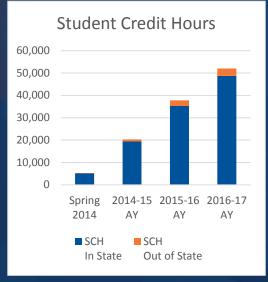
The above reflect year over year growth in three key metrics: Headcount was up 34 percent; Enrollments up 41 percent and Credit hours were up 38 percent.

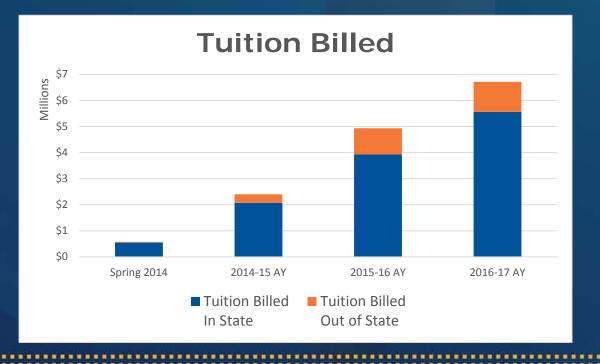


Increasing Tuition Comparison

Academic Year	Headcount*			Enrollments			Student Credit Hours			Tuition Billed		
	In State	Out of State	Total	In State	Out of State	Total	In State	Out of State	Total	In State	Out of State	Total
Spring 2014	577	19	596	1,347	60	1,407	5,062	198	5,260	\$542,174	\$32,186	\$574,360
2014-15 AY	1,172	68	1,236	5,440	306	5,746	19,354	970	20,324	\$2,071,759	\$323,029	\$2,394,788
2015-16 AY	2,009	191	2,191	10,594	800	11,394	35,256	2,484	37,740	\$3,927,053	\$1,006,745	\$4,933,798
2016-17 AY	2,725	214	2,921	15,019	1,074	16,093	48,734	3,263	51,997	\$5,559,176	\$1,150,063	\$6,709,238
Total	3,934	375	4,244	32,400	2,240	34,640	108,406	6,915	115,321	\$12,100,162	\$2,512,023	\$14,612,184



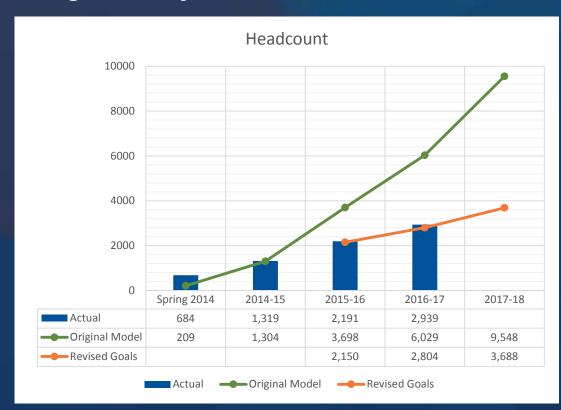




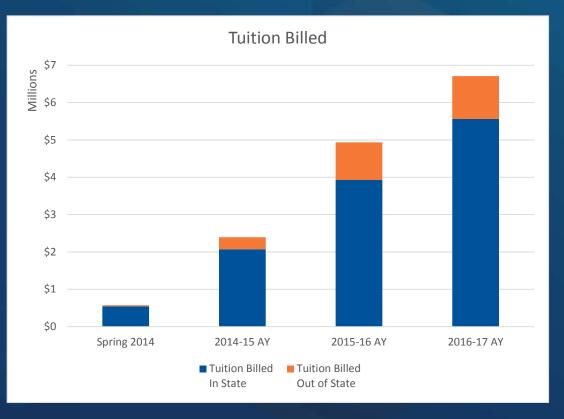


Matching Business Plan Projections While demonstrating that Out of State Growth is Possible

Original Projections vs Revised



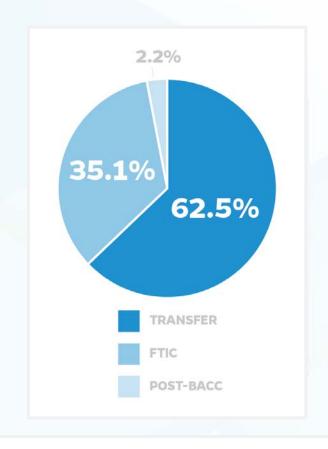
Achieving Out of State Growth

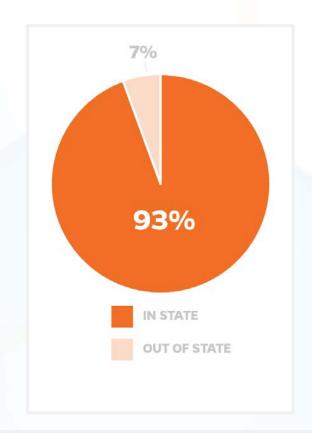




UF Online students, 2016-17



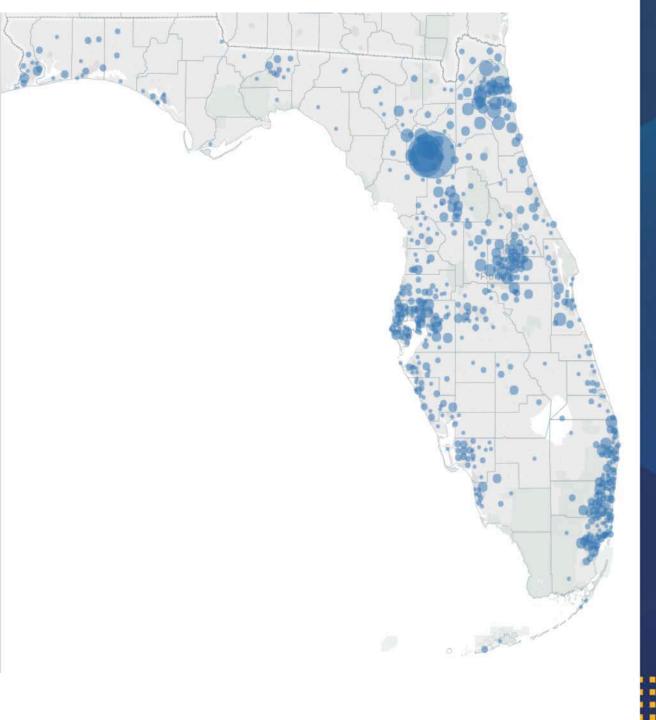




57.8% F E M A L E



42.2% M A L E



UF is expanding access and reaching Florida

Furthering our land grant mission by extending the University of Florida campus outward, across the state.

Critical challenge: Ensuring Connectivity Across the State

Expanding while Remaining Selective

Maintaining our focus on student readiness to excel in UF academic programs:

Overall denial rate of 60%

Positive impact on Florida's students:

- UF Online enrollments still increased by 34 percent in 2016-17 to 2,939.
- In December 2017, UF Online surpassed 1,000 graduates.
- Spring 2018 saw 25% YOY growth.

2471



ADMITTED: 114146% Admit Rate

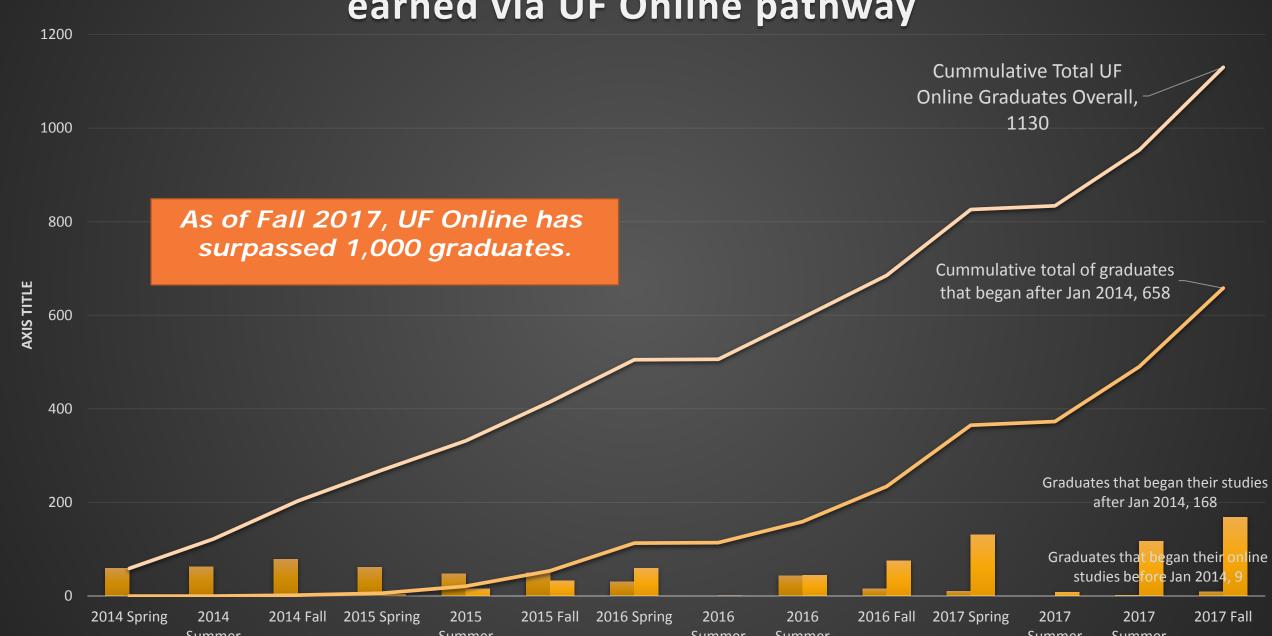


NEWLY ENROLLED:

94383% Yield Rate

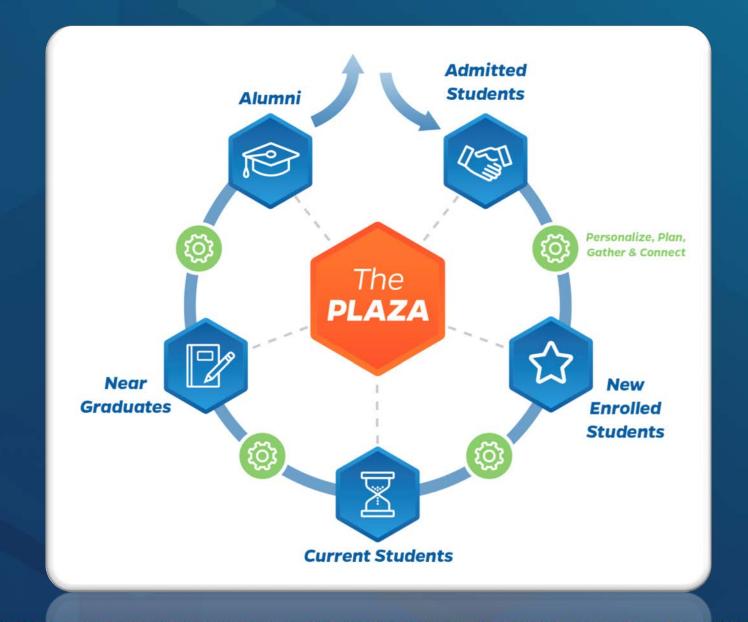


Graduates from UF with a Bachelor's Degree earned via UF Online pathway



We are Serving Dynamic Learners Connected with us and with each other through our virtual campus

- Remaining connected throughout their academic stages, life stages.
- Guiding students on their own personalized, academic path.
- Social connections with peers
- Remaining agile to welcome students back, out, back again.
- Celebrations of academic milestones and graduates.





Challenges

Expanding Offerings

Maintaining Affordability

Remaining Agile, Flexible

Ensuring oneon-one student contact

Texts, Lab Kit Affordability



Looking Ahead

Unique Summer Institutes

Expansive Virtual Campus

Growing Faculty Ranks, Capacity

Florida Rural Outreach Pilot Growth will begin to plateau as we reach our steady state

National Leader in STEM for online students



