



# BOARD *of* GOVERNORS

## State University System of Florida

### Shared Initiatives Update

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# Shared Initiatives Update

## Shared Initiatives Framework

### Savings Types

- **Cost Reduction**
- **Cost Avoidance**
- **Value-Added**

### Saving Calculations Methods

- **Previously contracted**
- **Historical**
- **Imputed historical costs**
- **Cost inclusive of increase**



## Shared Initiatives Update

# Summary of SUS Savings 3<sup>rd</sup> Quarter, FY 14-15

### Shared Contracts:

Contracts established by an SUS institution and used by other SUS members.

**Total shared contracts savings: \$5,082,194**

### Other Contracts:

Includes consortium contracts established by another entity (such as the state of Florida), one-time purchases, other university contracts. Also included in this figure are some cost avoidance savings.

**Total other contract savings: \$16,521,634**



# Shared Initiatives Update

## Breakdown of Shared Contracts: Cost Reduction

<u>CONTRACT NAME</u>	<u>SUS SAVINGS</u>
Lab Materials (Prime vendor)	\$3,847,966
Relocation Services	\$807,512
Oracle	\$327,853
Microscopes	\$54,235
Builder's Risk Insurance	\$39,327
Background Checks	\$3,715
Statewide Academic Book Supplier for Libraries	\$1,586
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	\$5,082,194



# Shared Initiatives Update

## Top 10 Other Contracts or Purchases:

<u>CONTRACT or PURCHASE NAME</u>	<u>SUS SAVINGS</u>
Computer Hardware	\$2,465,727
Office Supplies	\$2,020,001
A/V supplies	\$1,338,615
Maintenance, Repair, and Operations	\$1,018,193
Furniture	\$995,397
Elevator Maintenance	\$836,283
X-ray Diffractomer	\$612,117
Paper	\$494,179
Courier Services	\$292,006
Computer supplies	\$251,738
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	\$10,324,256



# Shared Initiatives Update

## Cost Avoidance Contracts

CONTRACT NAME	SUS SAVINGS
Collection Agencies	\$801,415 (FY 14-15)
Spend Analytics Tool	\$600,000 (FY 14-15)
eProcurement Savings	\$367,383 (3rd Q)



# Shared Initiatives Update

## Current Projects

### Project in progress:

Lab Materials (secondary suppliers)

International Travel Insurance

IT - Computer and peripherals

Common Opt-in LMS



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