Purchasing Philosophy

- Analyze available agreements
- Utilize contracts that are the most competitive and of best value
- Each University has unique needs
- Purchasing Officers meet 2-3 times per year
- Next meeting in April will include State Colleges
- Communicate regularly through their list serve
Collaborative Agreements

• Shared Services

• Piggyback

• State of Florida

• Purchasing Cooperatives
Shared Services
2007

Seven Contracts

• Computer Hardware and Peripherals: Since May 07, 6 Universities (FAMU, FGCU, FSU, NCF, UF, UNF) spent $17.1 million with $3.1 million in savings with an average discount of 19%

• Eprocurement: Since March 09, 2 Universities (FSU, UF) spent $3.1 million with $1.5 million in savings

• Executive Search Firms: Since March 11, 2 Universities (FIU, UF) spent $918 thousand with $218 thousand in savings using three vendors with discounts up to 38%

• Lab Supplies: Since April 07, all Universities spent $78 million with savings of $24 million with discounts up to 40% and 5% savings on freight
Shared Services 2007

• Book Binding: 2 Universities (FAU, USF) with a spend of $208 thousand with savings of 10% or $20 thousand

• Relocation Services-Moves: Since May 07, all Universities except FAMU spent $8.7 million with $5.6 million in savings with discount rates from 60-72%

• Microscopes: Since 2007, 4 Universities (FAU, FGCU, UNF, UWF) spent $1.7 million with savings of $110 thousand, 14 vendors with varying discount rates
Shared Services
2013

5 additional contracts

• Data Recovery and Hosting: New agreement started in Oct 2013, only FSU is utilizing with spend of $122 thousand with savings of $94 thousand

• Learning Management System: Since August 12, 3 Universities (FGCU, UF, UNF) have spent $640 thousand with $57 thousand in savings
Shared Services
2013

• Academic Book Supplier: 7 Universities (FAMU, FGCU, FSU, NCF, UF, USF, UWF) with a spend of $4,062,736 since 2010 with savings of $836,687 Discount range 8-22% depending on spend value

• Builders Risk: 6 Universities (FAU, FGCU, FIU, UCF, UF, UNF) with a spend of $9.0 million and savings of $1.3 million or 15%

• Multi-Media Equipment: 5 Universities (FAMU, FGCU, FSU, UCF, UWF) with a spend of $3.6 million and savings of $398 thousand. 7 vendors with discount range of 3.6-19.18%.
Higher Education Collaborations Shared Services

- Data Storage System and data sharing for research and education: 2 Universities (UF and FSU) along with SSERCA new agreement in November, 2013 offers >50% savings with a spend of $516,000, with savings of at least $516,000.

- Networking Services: Since Florida Lambda Rail’s (FLR) formation, all Universities except NCF have cumulative total savings approaching $20 million for services including data transport, disaster recovery, and connectivity to advanced regional and national networks.

- Internet 2: FLR has saved the 10 Universities and allowed access to internet 2. UF saved $800,000 and only spent $472 thousand. Similar savings have been realized at other SUS institutions.
Higher Education Collaboration Shared Services

- Purchase of Electronic journals, books and databases: Florida Virtual Campus group purchase for Universities and State Colleges saves 40-50% saving $5 million annually
- Uborrow System: Makes 20 million books available for delivery within a few days to the Universities avoiding redundant purchases and expanding selection
- Library “Housekeeping” Systems: Eliminates needs for each University to procure systems. For example, saves FSU $2.0 million annually
Additional Shared Services

• Collection Agencies: System wide contract for three different vendors reduced collection fee by 3-5%

• Building Codes Enforcement: UNF utilizes services from UF and NCF uses FSU building code services saving over a couple of hundred thousand dollars.
Future Shared Services

• Anti-Hazing Online Education Course-Best and Final Offers were presented this week
• Promotional Items-ITN issued by end of March
• Disaster Recovery-Negotiating with Vendors
• Video Conferencing
• Various Software: Microsoft, Citrix Balancers, SAS and SPSS Statistical analysis packages
Future Shared Services

• Travel Services-Contract with Airlines
• Facilities Condition Data
• Eprocurement
Proposed Changes

• Allow the use of private purchasing consortiums
• Funding for e-procurement systems: $2.4 million one time fixed price and $1.6 million annual license fees
• Statewide website of all contracts
• Private/Public Partnership